



**Bewater**  
funds

**Funds that provide access to excellent non listed companies with liquidity**

# Non listed companies lack liquidity

- The problem: 2 guys invest in 40 private companies, and money never goes back
- Preferred subscription right drains liquidity
- Consequences:
  - Big discounts for minority shareholders
  - Investment periods on average 8 to 10 years

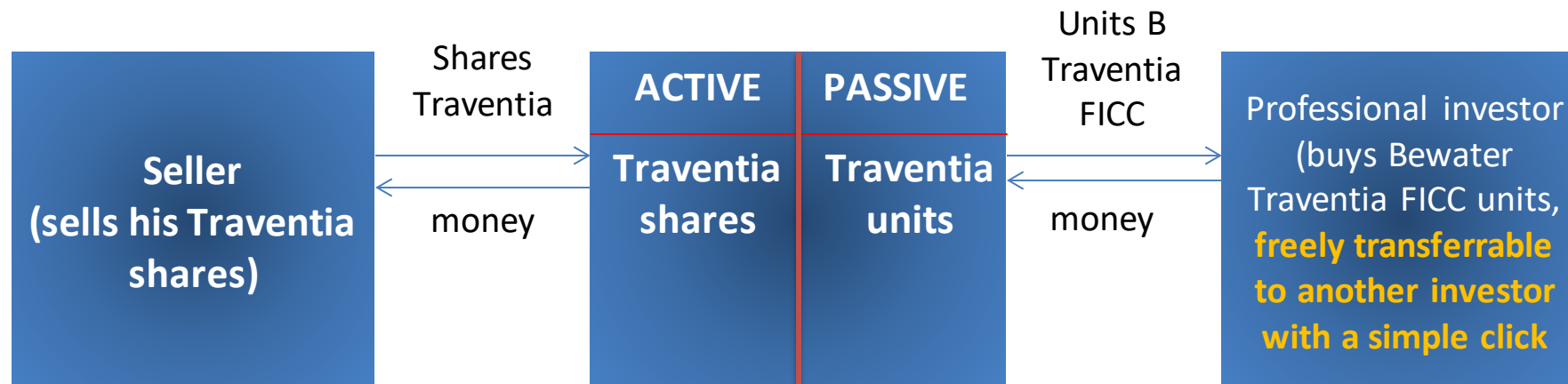


# MAB is not a solution, and a FICC (closed end fund) for professional investors is

- A FICC aimed at professional investors with no diversification (just one company inside each fund), with liquidity for fund units is the solution
- It provides:
  - Liquidity for investors and entrepreneurs (Sellers)
  - Liquidity for fund investors
  - Protects minority shareholders
  - Allows the money to flow back to the ecosystem

# How does it work?

Bewater Management  
will buy Traventia shares, will incorporate Bewater Traventia FICC



# Main characteristics of funds

Criteria	Funds searches for
Company development phase	High sales growth, positive cash flow
Valuation	Maximum 10x sales, 5-100 mill€
End	Evergreen
Shareholders Agreements	Typical clauses protecting minority shareholders rights
Lead investor	<i>Proven Lead Investor</i>
% holding	Between 5 and 49%



# Bewater management team has a solid track record with non listed companies



**Unai Ansejo**  
[Linkedin profile](#)

**35**  
companies +



**François Derbaix**  
[Linkedin profile](#)

**39%**  
IRR



**Ramón Blanco**  
[Linkedin profile](#)

**118%**  
Investment  
recovered

First companies sales grow + 35% y-o-y on average



